

Microsoft Business Solutions—Great Plains 8.0

The Solution of Choice for Mid-Size Businesses

Streamline business processes, gain deep visibility into decision-driving information, and maximize operational efficiency with Microsoft® Business Solutions—Great Plains®.

TOP CUSTOMER BENEFITS

Run your business more effectively

Quickly and accurately execute time-consuming financial and business management processes. Keep the focus on efficient operations that boost profitability, rather than on entering data and chasing down information.

Integrate key business processes

Gain control over all your operations with seamlessly integrated applications that reach across your entire business—including financials, supply chain management, manufacturing, human resources, and project management.

Work within a familiar Microsoft Office-like interface

Microsoft Great Plains captures the look and feel of Microsoft Office Outlook® 2003, and offers list-based navigation and streamlined menus for a clean, intuitive interface tailored to your employees' specific roles.

Work “better together” with Microsoft Office

Rich integrations with Microsoft Office Excel, Microsoft Office Word, Microsoft Office Outlook, Microsoft MapPoint®, and Microsoft Windows® SharePoint™ Services let your organization take advantage of existing skills and technologies to strengthen reporting capabilities, build template-based communications, and foster teamwork and collaboration.

Commitment to Quality

Microsoft Great Plains delivers a firm commitment to quality, support, innovation and growth. You can rest assured that your investment will be recognized and rewarded with a solution that continues to add value as your business changes and grows.

MICROSOFT GREAT PLAINS AT A GLANCE

Financial Management	Equip your business with automated, customizable, and integrated financial operations to leverage financial data to make strategic decisions quickly.
Supply Chain	Streamline your pick/pack/ship cycle and tailor workflow processes to meet specific needs and keep pace with competitive markets and low margins.
Manufacturing	Manage production and resource planning with a suite of applications designed for make-to-stock, make-to-order, assemble-to-order, and hybrid manufacturing environments.
Project Accounting	Know exactly what's happening with your projects in real time with access to critical cost, budget analysis, and scheduling information.
Field Service Management	Manage service calls, contract administration, preventive maintenance, returns, and depot activity with an optimized system for electronically routing service information.
Human Resource Management	Work effectively with staff, process payroll efficiently and cost-effectively, and provide a convenient, personalized self-service portal to share and update crucial HR information.
Analytics	Powerful, customizable tools help you create the reports you need quickly and easily and provide compelling views of business data and key performance indicators.
Business Portal	Extend the reach of business applications, information, and processes with role-based delivery through a single Web-based portal.
Customization Tools	Use industry-standard tools and technologies to add or change functionality, share data and processes with other applications, and integrate with outside data sources.
Foundation	Reduce IT and leverage your existing IT infrastructure by improving network efficiency and enabling easier analysis and distribution of key business information.
E-commerce	Open new sales channels, help improve customer service, and enable remote sales personnel to place orders from any location, at any time.

FREQUENTLY ASKED QUESTIONS ABOUT MICROSOFT GREAT PLAINS

Who is a typical customer for Microsoft Great Plains?

Microsoft Great Plains is a broad-based mid-market ERP solution that appeals to a variety of companies in a variety of industries. Rich out-of-the-box functionality, ease of customization and integration with other business applications, and a low total cost of ownership provide a solution that's right for both large and smaller companies.

What types of businesses use Microsoft Great Plains?

Virtually all types of businesses—from retail to hospitals to manufacturers to country clubs—are already benefiting from Microsoft Great Plains. Many customers fall into the “business services” category that includes organizations such as law firms, medical/dental offices, schools and universities, technical and financial consulting firms, employment agencies, plumbing and heating, equipment rental and service, and more.

In which countries is Microsoft Great Plains represented?

Microsoft Great Plains has customers in more than 100 countries throughout the world, represented primarily in the United States and Canada, with significant sales in the United Kingdom and Ireland, Australia, New Zealand, South Africa, the Middle East, South East Asia, and Latin America.

How much would a typical installation cost?

Because Microsoft Great Plains is both modular and highly extensible, licensing can run from less than \$5,000 for a basic implementation to \$40,000 and up for a large, highly integrated system with dozens or hundreds of users.

Does Microsoft Great Plains require Microsoft SQL Server™ 2000?

Almost all Microsoft Great Plains customers use the powerful, scalable capabilities of Microsoft SQL Server 2000. We also offer Microsoft Great Plains Standard on Microsoft SQL Server 2000 Desktop Engine (MSDE).

How is Microsoft Great Plains sold?

Microsoft Great Plains can be purchased through Microsoft Certified Business Solutions Partners, with industry-specific solutions available through independent software vendors.

MICROSOFT BUSINESS SOLUTIONS APPLICATIONS INTEGRATION

Microsoft Business Solutions CRM: Increase sales effectiveness, deliver superior customer service, and connect front and back office processes to streamline ordering and fulfillment.

Microsoft Business Network: Collaborate more effectively with partners with a virtual trading community that allows multiple companies to look and act as one entity.

Microsoft Business Solutions Retail Management System: Connect financial and retail operations to maintain a complete view of your business.

Microsoft Business Solutions Demand Planner: Establish a well-defined process for demand planning and improve the quality of forecasts.

Microsoft Great Plains Takes Advantage of these Microsoft Technologies:

Microsoft Windows® XP, Microsoft Windows 2000, Microsoft Windows Server 2000, Microsoft Windows Server 2003, Microsoft Windows Small Business Server 2003, Microsoft SQL Server 2000, Microsoft Office System 2003, Microsoft Windows SharePoint Services, Microsoft Windows Terminal Services, Microsoft BizTalk® Server, Microsoft Visual Studio® .NET, Microsoft Active Directory®.